

Message Text

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PAGE 01 STOCKH 02377 300635Z

65

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 091255

R 291140Z APR 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 7507
AMEMBASSY BRUSSELS
AMEMBASSY LONDON

UNCLAS STOCKHOLM 2377

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P 0238
2. 04/22/76
3. TRUMME
4. 401 SWEDEN
5. IM
- 6A. REPLY TO --
- 6B. MR. M. THEORIN
- 6C. NITRO NOBEL AB
PURCHASING DEPARTMENT
S-710 30 GYTTORP, SWEDEN
7. CABLE: NITRONOBEL. TELEX: 73342. TEL: 0587/251 00
8. --
9. 100 DIRECT SALES
10. DESCRIPTION
2873159-0000 FIVE THOUSAND METRIC TONS OF AMMONIUM
NITRATE IN CRYSTALS OR PRILLS.
2892127-0000 THREE THOUSAND METRIC TONS OF TRINITROTOLUENE.
281972X)-0000 THREE THOUSAND METRIC TONS OF SODIUM NITRATE
281973X)-
3399111-0000 ONE THOUSAND METRIC TONS OF ALUMINUM POWDER
2873215-0000 THREE HUNDRED METRIC TONS OF UREA
2861198)-0000 THREE HUNDRED METRIC TONS OF GUAR
28612XX)- GUM.

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PAGE 02 STOCKH 02377 300635Z

THESE PRODUCTS ARE TO BE USED IN A NEW PLANT BEING ESTABLISHED IN PANAMA BY THE INDUSTRIAL GROUP TO WHICH NITRO NOBEL BELONGS. PRICES SHOULD THEREFORE BE QUOTED CIF CRISTOBAL, PANAMA. THE QUANTITIES MENTIONED ABOVE ARE NOT EXPECTED TO BE NEEDED UNTIL 1982. ABOUT 20 PERCENT OF THESE QUANTITIES WILL HOWEVER, BE REQUIRED BY 1978. THE INQUIRER IS A VERY LARGE MANUFACTURER OF COMMERCIAL EXPLOSIVES, DETONATORS, ETC. THE ANNUAL TURNOVER IS APPROX SKR 210 MILLION. THE COMPANY IS FINANCIALLY SOUND. HIGHLY RECOMMENDED TRADE CONTACT. A TOP HAS ALREADY BEEN SUBMITTED FOR THE AMMONIUM NITROATE AND THE TNT, BUT NO APPROPRIATE RESPONSES HAVE BEEN RECEIVED. WE WOULD BE GRATEFUL IF THE DEPARTMENT WOULD PUBLISH THIS TO IN COMMERCE AMERICA AND COMMERCE DAILY. JOHNSON

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NNN

Message Attributes

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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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04 MAY 2006

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